

This notice in TED website: <https://ted.europa.eu/udl?uri=TED:NOTICE:386966-2020:TEXT:EN:HTML>

**United Kingdom-London: Financial consultancy services
2020/S 158-386966**

Contract award notice

Results of the procurement procedure

Services

Legal Basis:

Directive 2014/24/EU

Section I: Contracting authority

I.1) Name and addresses

Official name: Hyde Housing Association
Postal address: 30 Park Street
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: SE1 9EQ
Country: United Kingdom
E-mail: procurementhelpdesk@hyde-housing.co.uk
Telephone: +44 2032072570

Internet address(es):

Main address: <http://www.delta-esourcing.com/tenders>
Address of the buyer profile: <http://www.delta-esourcing.com/tenders>

I.2) Information about joint procurement

I.4) Type of the contracting authority

Body governed by public law

I.5) Main activity

Housing and community amenities

Section II: Object

II.1) Scope of the procurement

II.1.1) Title:

Financial Advisory Services Framework

II.1.2) Main CPV code

66171000 Financial consultancy services

II.1.3) Type of contract

Services

II.1.4) Short description:

Framework agreement for the supply of financial advisory services which covers a wide range of financial advisory services including general finance, tax advisory, treasury management, financial analysis and real estate and strategic asset advisory.

II.1.6) Information about lots

This contract is divided into lots: yes

II.1.7) **Total value of the procurement (excluding VAT)**

Value excluding VAT: 75 000 000.00 GBP

II.2) **Description**

II.2.1) **Title:**

General Finance

Lot No: 1

II.2.2) **Additional CPV code(s)**

66171000 Financial consultancy services
71241000 Feasibility study, advisory service, analysis
71242000 Project and design preparation, estimation of costs
71244000 Calculation of costs, monitoring of costs
72224000 Project management consultancy services
79200000 Accounting, auditing and fiscal services
79211200 Compilation of financial statements services
79212500 Accounting review services
79220000 Fiscal services
79311410 Economic impact assessment
79314000 Feasibility study
79410000 Business and management consultancy services
79411100 Business development consultancy services
79412000 Financial management consultancy services
72221000 Business analysis consultancy services
66121000 Mergers and acquisition services
66122000 Corporate finance and venture capital services
66600000 Treasury services

II.2.3) **Place of performance**

NUTS code: UK UNITED KINGDOM

Main site or place of performance:

UNITED KINGDOM.

II.2.4) **Description of the procurement:**

General finance lot is intended to cover a wide range of services including, but not limited to: statutory reporting, financial procedures and processes, accounting/legislation advice, activity based costing/benchmarking, funding, applications and grants, forecasting and budgeting, management accounts and reporting, subsidiary reporting and project accounting/reporting.

II.2.5) **Award criteria**

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Price / Weighting: 30

II.2.11) **Information about options**

Options: no

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

II.2) **Description**

II.2.1) **Title:**

Tax Advisory
Lot No: 2

II.2.2) **Additional CPV code(s)**

79221000 Tax consultancy services
79412000 Financial management consultancy services
66600000 Treasury services
66171000 Financial consultancy services
79200000 Accounting, auditing and fiscal services

II.2.3) **Place of performance**

NUTS code: UK UNITED KINGDOM
Main site or place of performance:
UNITED KINGDOM.

II.2.4) **Description of the procurement:**

This lot covers a wide range of financial advisory services including, but not limited to: general VAT, corporate tax, stamp duty, employment tax, CIS (Construction Industry Scheme), tax advice on developments including reviewing scheme appraisals and responding to queries on existing development, advice on tax efficient structuring, review of statutory tax computations and returns as required and assistance with responding to HMRC inquiries and/or making disclosures to HMRC as required.

II.2.5) **Award criteria**

Quality criterion - Name: Quality / Weighting: 70
Cost criterion - Name: Price / Weighting: 30

II.2.11) **Information about options**

Options: no

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

II.2) **Description**

II.2.1) **Title:**

Treasury Management
Lot No: 3

II.2.2) **Additional CPV code(s)**

66600000 Treasury services
66000000 Financial and insurance services
66171000 Financial consultancy services
79200000 Accounting, auditing and fiscal services
79412000 Financial management consultancy services

II.2.3) **Place of performance**

NUTS code: UK UNITED KINGDOM
Main site or place of performance:
UNITED KINGDOM.

II.2.4) **Description of the procurement:**

This lot covers a wide range of financial advisory services including, but not limited to: codes of practice, debt management, external loan portfolio, investment reviews and strategies, market conditions, treasury management risk and funding management.

II.2.5) **Award criteria**

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Price / Weighting: 30

II.2.11) **Information about options**

Options: no

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

II.2) **Description**

II.2.1) **Title:**

Financial Analysis

Lot No: 4

II.2.2) **Additional CPV code(s)**

66122000 Corporate finance and venture capital services

66000000 Financial and insurance services

66121000 Mergers and acquisition services

66171000 Financial consultancy services

71241000 Feasibility study, advisory service, analysis

71242000 Project and design preparation, estimation of costs

71244000 Calculation of costs, monitoring of costs

72221000 Business analysis consultancy services

72224000 Project management consultancy services

79200000 Accounting, auditing and fiscal services

79212500 Accounting review services

79311410 Economic impact assessment

79314000 Feasibility study

79410000 Business and management consultancy services

79411100 Business development consultancy services

79412000 Financial management consultancy services

79419000 Evaluation consultancy services

II.2.3) **Place of performance**

NUTS code: UK UNITED KINGDOM

Main site or place of performance:

UNITED KINGDOM.

II.2.4) **Description of the procurement:**

This lot covers a wide range of financial advisory services including, but not limited to: accounting and financial analysis with a credit emphasis, assistance with financial modelling, particularly external reviews and integrity checks on financial models, financial and/or tax due diligence on corporate structures in an acquisitions' context, evaluation of risks, financial modelling and model reviews, financial reviews, evaluations and feasibility studies, financial analysis and reporting, benchmarking, economic analysis and financial options.

II.2.5) **Award criteria**

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Price / Weighting: 30

II.2.11) **Information about options**

Options: no

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

II.2) **Description**

II.2.1) **Title:**

Real Estate and Strategic Asset Advisory

Lot No: 5

II.2.2) **Additional CPV code(s)**

70000000 Real estate services

66000000 Financial and insurance services

66121000 Mergers and acquisition services

66122000 Corporate finance and venture capital services

66171000 Financial consultancy services

71241000 Feasibility study, advisory service, analysis

71242000 Project and design preparation, estimation of costs

71244000 Calculation of costs, monitoring of costs

72221000 Business analysis consultancy services

72224000 Project management consultancy services

79200000 Accounting, auditing and fiscal services

79311410 Economic impact assessment

79314000 Feasibility study

79410000 Business and management consultancy services

79411100 Business development consultancy services

79412000 Financial management consultancy services

79419000 Evaluation consultancy services

II.2.3) **Place of performance**

NUTS code: UK UNITED KINGDOM

Main site or place of performance:

UNITED KINGDOM.

II.2.4) **Description of the procurement:**

This lot covers a wide range of financial advisory services including, but not limited to: real estate valuations, transaction support on portfolio disposals, analysing and providing advisory services to optimise real estate portfolios, financial modelling (build and support), demographic modelling, actuarial science advisory and data science advisory.

II.2.5) **Award criteria**

Quality criterion - Name: Quality / Weighting: 70

Cost criterion - Name: Price / Weighting: 30

II.2.11) **Information about options**

Options: no

II.2.13) **Information about European Union funds**

The procurement is related to a project and/or programme financed by European Union funds: no

II.2.14) **Additional information**

Section IV: Procedure

- IV.1) **Description**
- IV.1.1) **Type of procedure**
Open procedure
- IV.1.3) **Information about a framework agreement or a dynamic purchasing system**
The procurement involves the establishment of a framework agreement
- IV.1.6) **Information about electronic auction**
- IV.1.8) **Information about the Government Procurement Agreement (GPA)**
The procurement is covered by the Government Procurement Agreement: no
- IV.2) **Administrative information**
- IV.2.1) **Previous publication concerning this procedure**
Notice number in the OJ S: [2019/S 211-517049](#)
- IV.2.8) **Information about termination of dynamic purchasing system**
- IV.2.9) **Information about termination of call for competition in the form of a prior information notice**

Section V: Award of contract

Lot No: 1

Title:

General Finance

A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**

30/03/2020

V.2.2) **Information about tenders**

Number of tenders received: 5

Number of tenders received from tenderers from other EU Member States: 5

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: yes

V.2.3) **Name and address of the contractor**

Official name: Deloitte LLP

National registration number: OC303675

Postal address: 1 New Street Square

Town: London

NUTS code: UK UNITED KINGDOM

Postal code: EC4A 3HQ

Country: United Kingdom

The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Ernst and Young LLP

National registration number: OC300001

Postal address: 1 More London Place

Town: London

NUTS code: UK UNITED KINGDOM

Postal code: SE1 2AF

Country: United Kingdom

The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Grant Thornton UK LLP
National registration number: OC307742
Postal address: 30 Finsbury Square
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: EC2A 1AG
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Mazars LLP
National registration number: OC308299
Postal address: Tower Bridge House, St Katharine's Way
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: E1W 1DD
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: KPMG LLP
National registration number: OC301540
Postal address: 15 Canada Square
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: E14 5GL
Country: United Kingdom
The contractor is an SME: no

V.2.4) **Information on value of the contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: 25 000 000.00 GBP
Total value of the contract/lot: 25 000 000.00 GBP

V.2.5) **Information about subcontracting**

Section V: Award of contract

Lot No: 2

Title:

Tax Advisory

A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**

30/03/2020

V.2.2) **Information about tenders**

Number of tenders received: 5

Number of tenders received by electronic means: 5

The contract has been awarded to a group of economic operators: yes

V.2.3) **Name and address of the contractor**

Official name: Deloitte LLP
National registration number: OC303675
Postal address: 1 New Street Square
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: EC4A 3HQ
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: KPMG LLP
National registration number: OC300001
Postal address: 15 Canada Square
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: E14 5GL
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Crowe U.K. LLP
National registration number: OC307043
Postal address: St. Bride's House, 10 Salisbury Square
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: EC4Y 8EH
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Ernst and Young LLP
National registration number: OC300001
Postal address: 1 More London Place
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: SE1 2AF
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Grant Thornton UK LLP
National registration number: OC307742
Postal address: 30 Finsbury Square
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: EC2A 1AG
Country: United Kingdom
The contractor is an SME: no

V.2.4) **Information on value of the contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: 25 000 000.00 GBP
Total value of the contract/lot: 25 000 000.00 GBP

V.2.5) **Information about subcontracting**

Section V: Award of contract

Lot No: 3

Title:

Treasury Management

A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**

30/03/2020

V.2.2) **Information about tenders**

Number of tenders received: 11

Number of tenders received by electronic means: 11

The contract has been awarded to a group of economic operators: yes

V.2.3) **Name and address of the contractor**

Official name: Savills UK Ltd

National registration number: 2605138

Postal address: 33 Margaret Street

Town: London

NUTS code: UK UNITED KINGDOM

Postal code: W1G 0JD

Country: United Kingdom

The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: TradeRisks Ltd

National registration number: 04042506

Postal address: 21-26 Garlick Hill

Town: London

NUTS code: UK UNITED KINGDOM

Postal code: EC4V 2AU

Country: United Kingdom

The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: CBRE Ltd

National registration number: 03536032

Postal address: St Martin's Court, 10 Paternoster Row

Town: London

NUTS code: UK UNITED KINGDOM

Postal code: EC4M 7HP

Country: United Kingdom

The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Newbridge Advisors LLP
National registration number: OC378028
Postal address: Mermaid House, Puddle Dock
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: EC4V 3DB
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Chatham Financial
National registration number: 02330205
Postal address: 12 St James's Square
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: SW1Y 4LB
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Deloitte LLP
National registration number: OC303675
Postal address: 1 New Street Square
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: EC4A 3HQ
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Ernst and Young LLP
National registration number: OC300001
Postal address: 1 More London Place
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: SE1 2AF
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: N.M. Rothschild and Sons Ltd
National registration number: 00925279
Postal address: New Court, St Swithin's Lane
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: EC4N 8AL
Country: United Kingdom
The contractor is an SME: no

V.2.4) **Information on value of the contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: 25 000 000.00 GBP

Total value of the contract/lot: 25 000 000.00 GBP

V.2.5) **Information about subcontracting**

Section V: Award of contract

Lot No: 4

Title:

Financial Analysis

A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**

30/03/2020

V.2.2) **Information about tenders**

Number of tenders received: 12

Number of tenders received by electronic means: 12

The contract has been awarded to a group of economic operators: yes

V.2.3) **Name and address of the contractor**

Official name: Savills UK Ltd

National registration number: 2605138

Postal address: 33 Margaret Street

Town: London

NUTS code: UK UNITED KINGDOM

Postal code: W1G 0JD

Country: United Kingdom

The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: TradeRisks Ltd

National registration number: 04042506

Postal address: 21-26 Garlick Hill

Town: London

NUTS code: UK UNITED KINGDOM

Postal code: EC4V 2AU

Country: United Kingdom

The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Deloitte LLP

National registration number: OC303675

Postal address: 1 New Street Square

Town: London

NUTS code: UK UNITED KINGDOM

Postal code: EC4A 3HQ

Country: United Kingdom

The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Ernst and Young LLP
National registration number: OC300001
Postal address: 1 More London Place
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: SE1 2AF
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Grant Thornton UK LLP
National registration number: OC307742
Postal address: 30 Finsbury Square
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: EC2A 1AG
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Resolute Asset Management LLP
National registration number: OC351277
Postal address: Floor 4, Alpha House, 24A Lime Street
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: EC3M 7HS
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: CBRE Limited
National registration number: 03536032
Postal address: St Martin's Court, 10 Paternoster Row
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: EC4M 7HP
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: KPMG LLP
National registration number: OC301540
Postal address: 5 Canada Square
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: E14 5GL
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Newbridge Advisors LLP
National registration number: OC378028
Postal address: Mermaid House, Puddle Dock
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: EC4V 3DB
Country: United Kingdom
The contractor is an SME: yes

V.2.3) **Name and address of the contractor**

Official name: QMPF LLP
National registration number: SO304024
Postal address: Excel House, 30 Semple Street
Town: Edinburgh
NUTS code: UK UNITED KINGDOM
Postal code: EH3 8BL
Country: United Kingdom
The contractor is an SME: yes

V.2.4) **Information on value of the contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: 25 000 000.00 GBP
Total value of the contract/lot: 25 000 000.00 GBP

V.2.5) **Information about subcontracting**

Section V: Award of contract

Lot No: 5

Title:

Real Estate and Strategic Asset Advisory

A contract/lot is awarded: yes

V.2) **Award of contract**

V.2.1) **Date of conclusion of the contract:**

30/03/2020

V.2.2) **Information about tenders**

Number of tenders received: 10

Number of tenders received by electronic means: 10

The contract has been awarded to a group of economic operators: yes

V.2.3) **Name and address of the contractor**

Official name: Faithorn Farrell Timms LLP
National registration number: OC300053
Postal address: Central Court, 1B Knoll Rise
Town: Orpington
NUTS code: UK UNITED KINGDOM
Postal code: BR6 0JA
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Resolute Asset Management LLP
National registration number: OC351277
Postal address: Floor 4, Alpha House, 24A Lime Street
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: EC3M 7HS
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Savills UK Ltd
National registration number: 2605138
Postal address: 33 Margaret Street
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: W1G 0JD
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Deloitte LLP
National registration number: OC303675
Postal address: 1 New Street Square
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: EC4A 3HQ
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Jones Lang LaSalle Ltd
National registration number: 03872194
Postal address: 30 Warwick Street
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: W1B 5NH
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Ernst and Young LLP
National registration number: OC300001
Postal address: 1 More London Place
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: SE1 2AF
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: CBRE Limited
National registration number: 03536032
Postal address: St Martin's Court, 10 Paternoster Row
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: EC4M 7HP
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Grant Thornton UK LLP
National registration number: OC307742
Postal address: 30 Finsbury Square
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: EC2A 1AG
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Mazars LLP
National registration number: OC308299
Postal address: Tower Bridge House, St Katharine's Way
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: E1W 1DD
Country: United Kingdom
The contractor is an SME: no

V.2.3) **Name and address of the contractor**

Official name: Cambridge Finance Ltd
National registration number: 09915465
Postal address: 68 Lombard Street
Town: London
NUTS code: UK UNITED KINGDOM
Postal code: EC3V 9LJ
Country: United Kingdom
The contractor is an SME: yes

V.2.4) **Information on value of the contract/lot (excluding VAT)**

Initial estimated total value of the contract/lot: 25 000 000.00 GBP
Total value of the contract/lot: 25 000 000.00 GBP

V.2.5) **Information about subcontracting**

Section VI: Complementary information

VI.3) **Additional information:**

To view this notice, please click here: <https://hyde.delta-esourcing.com/delta/viewNotice.html?noticeId=515573139>

Go reference: GO-2020811-PRO-16937538

VI.4) **Procedures for review**

VI.4.1) **Review body**

Official name: Hyde Housing Association
Postal address: 30 Park Street
Town: London
Postal code: SE1 9EQ
Country: United Kingdom

VI.4.2) **Body responsible for mediation procedures**

Official name: Royal Courts of Justice
Postal address: The Strand
Town: London
Postal code: WC2A 2LL
Country: United Kingdom

VI.4.3) **Review procedure**

VI.4.4) **Service from which information about the review procedure may be obtained**

Official name: Royal Courts of Justice
Postal address: The Strand
Town: London
Postal code: WC2A 2LL
Country: United Kingdom

VI.5) **Date of dispatch of this notice:**

11/08/2020